

Heirloom VENTURES GIVE THANKS November 2024 Training & Events Calendar

A Family of Businesses

Our Mission
 Building Careers Worth Having
 Businesses Worth Owning
 Lives Worth Living
 Experiences Worth Giving
 And Legacies Worth Leaving






Our Vision
 We are a company of significance,
 we empower people through their strengths,
 we live our values with depth of character,
 and we give back to our community.

Our Values
 God, Family, then Business

Operating Principal & Designated Broker
Jillian Anderson
 (DRE #01395216)
 Operating Partner
 @heirloomventures.com

East County Team Leader
Nicole Hunt
 (DRE #02035367)
 ECTeamLeader
 @heirloomventures.com

Folsom/EI Dorado Hills Team Leader
Rick Cogil
 (DRE #02109423)
 rickcogil@kw.com

Monday	Tuesday	Wednesday	Thursday	Friday
<p>RED = @ Folsom GREEN = @ EDH BLUE = @ East County BLACK = @ All Offices</p> <p> = Launch Required Class ★ = Register at heirloomventures.com/event-list</p>	<p>Proven Process =</p> <p>Implementation of MREA Systems & Models</p> <p>+ Business Coaching</p> <p>+ Agent Engagement</p>			1
<p>4</p> <p>9:30-10:00 Dialogue Drills w/Leia Hartje</p> <p>10:00-10:30 Monday Master Planning</p> <p>11:00-12:00 Folsom/EDH Book Club - Atomic Habits</p>	<p>5</p> <p>10:30-11:00 Tuesday Tech Time w/Denise</p> <p>11:00-12:00 East County Launch Coaching -</p> <p>11:00-12:00 EDH Team Meeting - Beazer Homes Presentation w/Parker McKee</p> <p>1:00-3:30 Business Planning Clinic  w/ Jillian</p>	<p>6</p> <p>9-2pm Future Proof Your Real Estate Career w/ Tony Giordano ★</p> <p>10:00am - The Changing Demographic Landscape with First American Title - ZOOM in the Training Room</p> <p>10:00-11:00 Take Command: Office Hour w/Meri Brimhall</p> <p>11:00-12:00 Folsom Team Meeting - Beazer Homes Presentation w/Parker McKee</p> <p>11:00-12:00 Design & Deliver - with Brittany Long</p> <p>2:00 Take Command of Your Business Training w/ Zach Younger ★</p> <p>4:00pm - KSCORE Mastermind - ZOOM</p> <p>6:00pm - Dual Career Coaching - ZOOM</p>	<p>7</p> <p>11:00-12:00 East County Team Meeting - Honoring our Veterans</p> <p>12:30-1:30 Business Planning Clinic Part 2- Creating your 1-3-5 & 411</p> <p>11:00-12:15 75 Thrive: Language of Agreement w/ Joel Rico</p> <p>12:30 FastTrack - Four Critical Questions to Find the Motivated Now ★</p>	8
<p>11</p> <p>★ ★ ★ ★ ★</p> <p>VETERANS DAY</p> <p>HONORING ALL WHO SERVED</p> <p>Offices Closed</p>	<p>12</p> <p>10:30-11:00 Tuesday Tech Time w/Denise</p> <p>11:00-12:00 East County Launch Coaching - Newsletters 101 w/Denise P. - Open to All</p> <p>1:00-2:00 EDH/ Folsom Launch Coaching</p>	<p>13</p> <p>8:30-10:00 TomFerry Virtual Masterclass w/Chris Giannos - Folsom & East County</p> <p>10:00-11:00 Take Command: Office Hour w/Meri Brimhall</p> <p>12:00-1:30 EDH/Folsom 2024 ALC Gratitude Lunch - Back Bistro</p>	<p>14</p> <p>10:00am - Working Veteran's and VA Loans with Shelly U.</p> <p>11:00-12:15 75 Thrive: 25 Leads in 25 Days w/ Matt Leiva</p> <p>11:30-1:00 East County 2024 ALC Gratitude Lunch - CAPS</p> <p>Advanced Coaching Skills Camp - Austin, TX</p>	15
<p>18</p> <p>9:30-10:00 Dialogue Drills w/Leia Hartje</p> <p>10:00-10:30 Monday Master Planning</p> <p>11:00-12:00 Folsom/EDH Book Club - Atomic Habits</p>	<p>19</p> <p>10:30-11:00 Tuesday Tech Time w/Denise</p> <p>11:00-12:00 East County Launch Coaching</p> <p>1:00-2:00 EDH/ Folsom Launch Coaching</p> <p>11:00-2:00 FastTrack - Profit Camp, \$99 ★</p>	<p>20</p> <p>10:00-11:00 Take Command: Office Hour w/Meri Brimhall</p> <p>11:00-11:30 Folsom/EDH Team Meeting</p> <p>11:30-1:00 Folsom/ EDH Family Dinner Thanksgiving Potluck</p> <p>11:00-12:00 Christmas Pop-bys - with Brittany Long</p> <p>6:00pm - Dual Career Coaching - ZOOM</p>	<p>21</p> <p>10:00-11:30 Core Values to Cash Flow: Building a Brand and Business that Makes You Stand Out</p> <p>12:00-1:30</p> <p>11:00-12:15 75 Thrive: You Need More Listings! w/ Ryan Young</p> <p>11:00-11:30 East County Team Meeting</p> <p>11:30-1:00 East County Family Dinner</p>	22
<p>25</p>	<p>26</p>	<p>27</p> <p>Offices Closed at 12pm</p>	<p>28</p> <p></p>	<p>29</p> <p></p>